

# Boosting Drug Development through Public-Private Partnerships : The IMI Model



Michel Goldman, MD, PhD  
Executive Director



Gdansk, 25 September 2012



efpia

# Key Hurdles in Pharma R&D



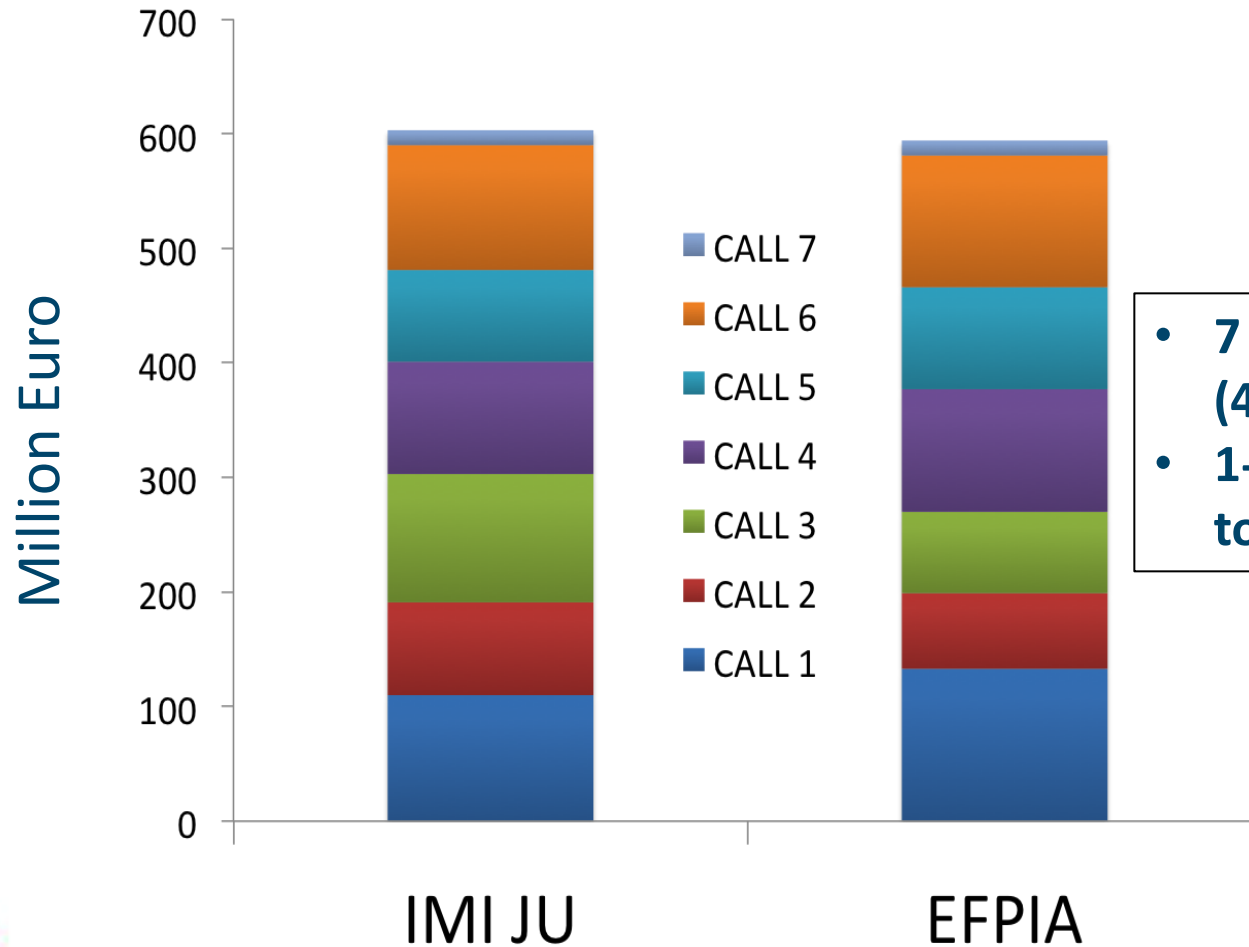
- Disease heterogeneity
- Lack of predictive biomarkers for drug efficacy/ safety
- Insufficient pharmacovigilance tools
- Unadapted clinical designs
- Societal bottlenecks
- Lack of incentive for industry



# Innovative Medicines Initiative: *Joining Forces in the Healthcare Sector*



# IMI JU and EFPIA commitments as of September 2012



- 7 Calls launched so far (42 projects)
- 1-(2) additional Call(s) to be launched in 2012



# Key Concepts



“Non-competitive” collaborative research for EFPIA companies



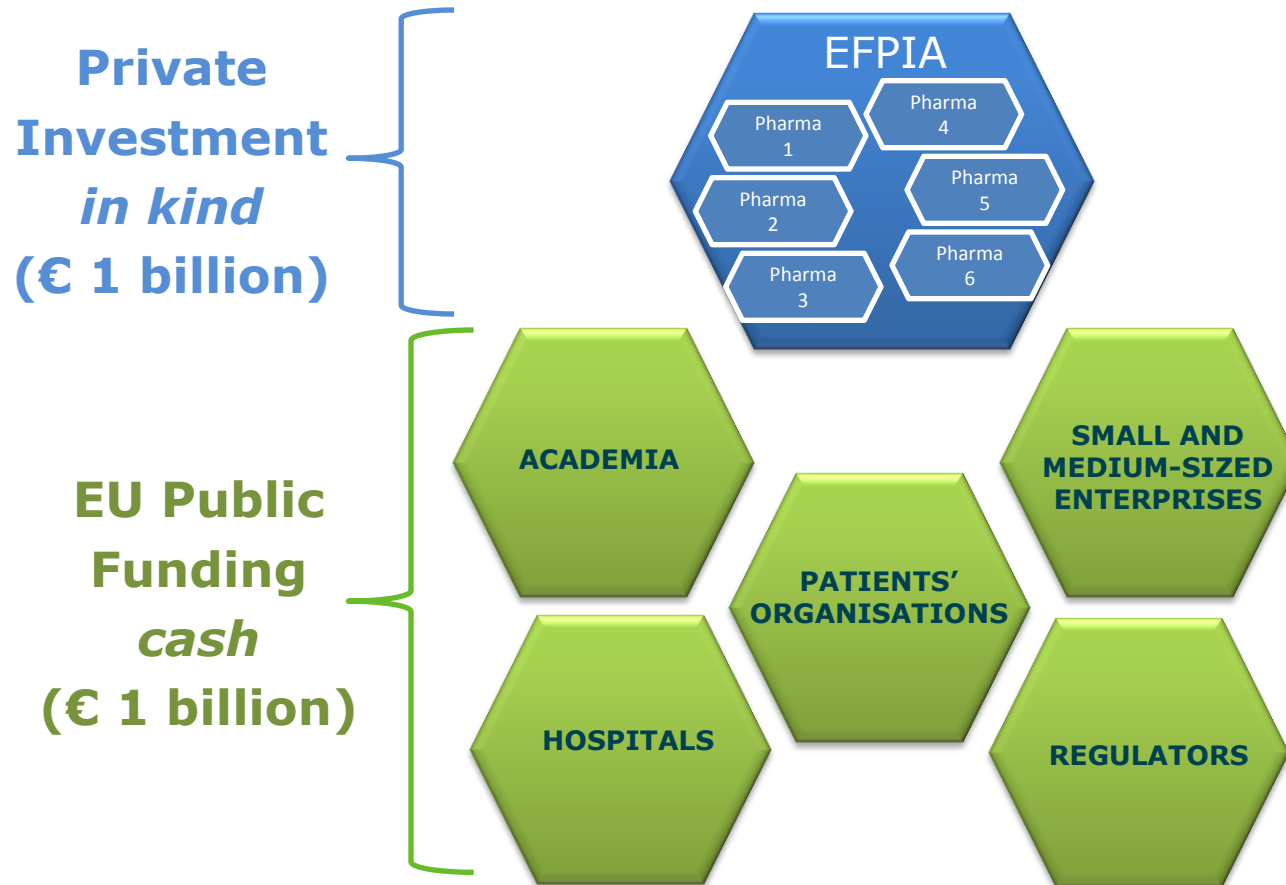
Open collaboration in public-private consortia (data sharing, wide dissemination of results)



Competitive calls to select partners of EFPIA companies (IMI beneficiaries)



# A Typical IMI Consortium





## Public-private partnerships need honest brokering

Michel Goldman

**Given the current challenges in research and development, it's increasingly apparent that collaboration between large pharmaceutical companies, academic teams and biotechnology enterprises is essential for converting basic biomedical discoveries into lifesaving medicines. But these partnerships work best when a neutral third party helps foster them.**

A trickling pipeline of new products at many pharmaceutical companies has led to a paradigm shift in the industry's research and development (R&D) strategy. Indeed, the integrated R&D model in which every step of drug development is conducted in-house has proved largely inefficient in delivering the novel therapies needed to address major health challenges. Therefore, this model is being progressively replaced by open innovation networks that allow the leveraging of external pools of knowledge, especially in universities and biotechnology companies<sup>1</sup>.

The pharmaceutical industry realizes that the best approach is to apply an open innovation concept to precompetitive research that encourages companies to share expertise. These principles were the cornerstones of the Critical Path Initiative launched by the US Food and Drug Administration in 2004, which led to the creation of the Critical Path Institute, an Arizona-based nonprofit dedicated to fostering collaborations between industry, academia and regulators<sup>2</sup>.

Across the pond, the Innovative Medicines Initiative (IMI), a public-private partnership between the EU and the European Federation of Pharmaceutical Industries and Associations, is a prototypic example of an organization created to support open innovation and pre-competitive research in the pharmaceutical sector. It has raised awareness about the principles of open collaboration and has launched several education and training programs for scientists from industry or academia interested in drug development and

transparent competition, rather than through preexisting connections. For this reason, IMI organizes a competitive process to identify the best partners to match with the pharmaceutical companies that, for their part, invest considerable resources in the projects, propose the research topics and most often coordinate the projects.

This leading role of industry, which distinguishes IMI from most other public-private partnerships, guarantees the optimal exploitation of the knowledge created and its dissemination by the research consortia. As an example, within one of the IMI consortia for diabetes, the optimal exploitation of the first human beta cell line useable for the development of antidiabetic drugs<sup>4</sup> was made possible by the partnership between the academic team that made the basic discovery, a small enterprise that commercializes the cell product and the large pharmaceutical enterprises that will develop drug screening assays relying on this innovative tool.

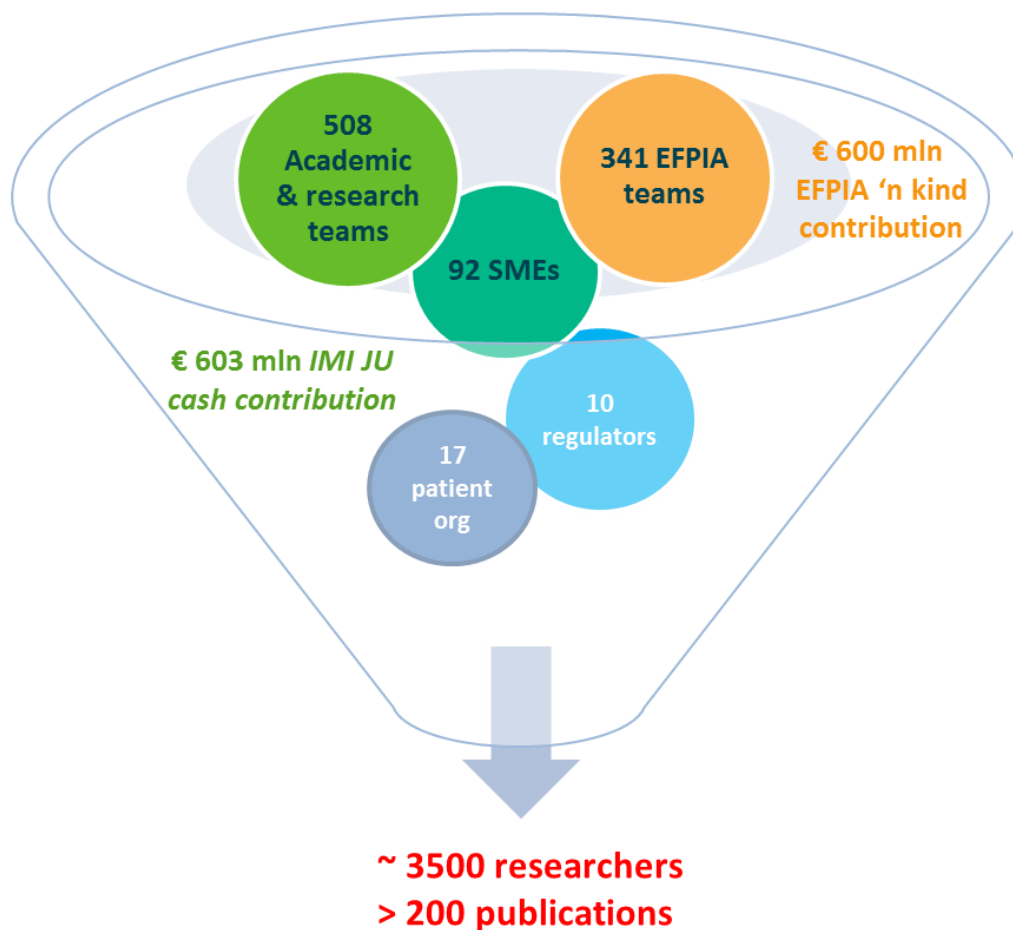
Ensuring that consortia operate in a balanced manner in terms of intellectual property and allocation of resources requires a neutral party that can act as a referee whenever needed. To address this need, IMI facilitates consortium agreements by playing the role of impartial broker. A key mission of a neutral body such as IMI is, of course, to ensure the sound management and allocation of public funds in the interest of both industry and society. Here, IMI develops performance indicators suited to measure the added value of public-private partnerships<sup>5</sup>. As an example, IMI is closely

**"A neutral organizer is key to ensure the sustainability of public-private partnerships and to restore trust in and among the stakeholders committed to the development of innovative therapies."**

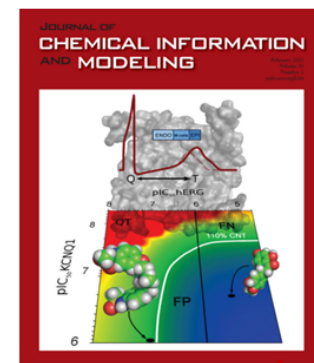
Nature  
Medicine  
18: 341, 2012



# Key Figures of 37 on-going Projects



EU-AIMS  
contribution  
to autism

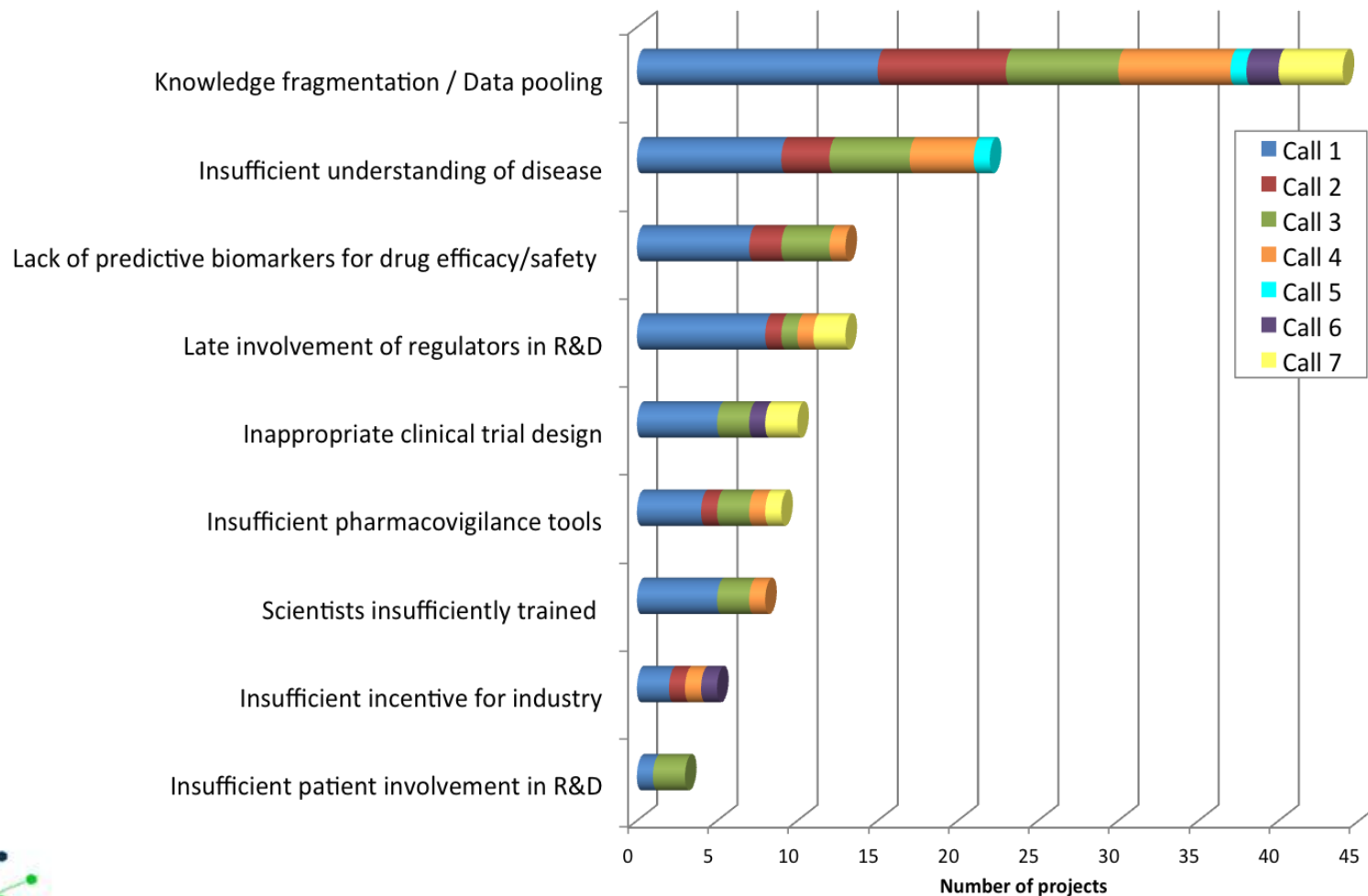


eTOX  
contribution to  
cardiotoxicity





# Projects Address Hurdles in R&D



# How does IMI improve R&D productivity?

## (1/2)

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- ☐ **Establishment of robust validated models for drug development**  
*e.g. first human  $\beta$  cell line - diabetes, Tg models - AD, translatable challenge models – AD, chronic pain*
- ☐ **Elimination of poorly predictive pre-clinical models**
- ☐ **Novel biomarkers**  
*e.g. AD, pain*
- ☐ **Novel targets**  
*e.g. pain*
- ☐ **More effective approaches to predict adverse drug effects and late attrition (discussed at early stages with regulators)**  
*e.g. in silico model to predict cardiac toxicity, translational biomarkers - cardio, renal and hepatotoxicity*



# How does IMI improve R&D productivity? (2/2)



- ☐ **Agreeing development and regulatory submission of key standards for drug development**

*e.g. diagnostic criteria - severe asthma, virtual carotid histology - diabetic macroangiopathy, biomarker qualification strategy*

- ☐ **Developed new international consensus for definition of severe asthma**

- ☐ **New patients reported outcome in COPD**

- ☐ **More efficient patient enrolment in clinical trials (localisation of patients for targeted clinical trials)**

*e.g. clinical investigator network - antibiotic development and autism, patient involvement, electronic health records*





- ☐ **Faster and cheaper clinical trials**

*e.g. schizophrenia, Alzheimer's disease*



# Closer Look – CNS Disorders

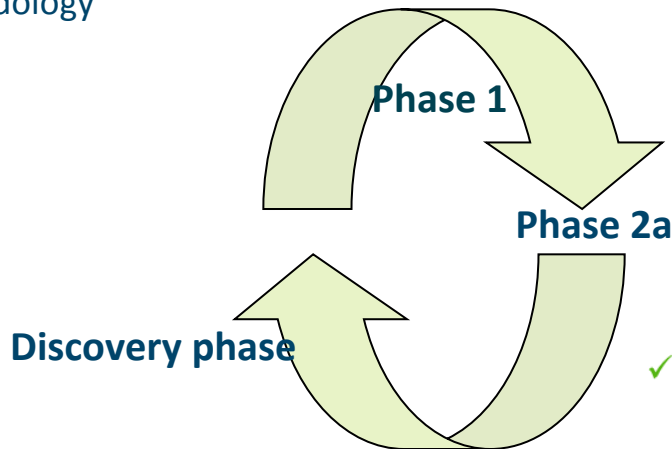


Expected output	 newmeds	 PharmaCog	 EU-AIMS Autism Research in Europe	 Euro pain
Mechanistic knowledge	✓	✓	✓	✓
Patient stratification	✓	✓	✓	✓
Standardized model - in vitro -			✓	
Standardized model - in vivo -	✓	✓	✓	✓
Predictive biomarkers - genetic -	✓	✓	✓	
Predictive biomarkers - "omics" -	✓	✓	✓	✓
Predictive biomarkers - "imaging" -	✓	✓	✓	✓
Early involvement of regulators		✓	✓	

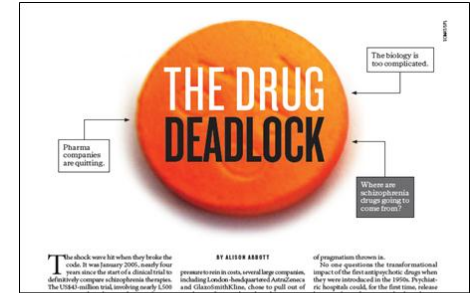


# Novel Methods leading to New Medications in Depression and Schizophrenia

- ✓ Identified phenotypes associated with schizophrenia CNVs (1300 subjects)
- ✓ Developed animal models carrying the CNVs
- ✓ Developed animal-human imaging methodology



- ✓ Validated cognitive and electrophysiological batteries in animal models
- ✓ 14 animal models of schizophrenia evaluated in a proteomic markers panel



Nature, 11 November 2010

- ✓ 2 Clinical trials initiated
- ✓ Workshop on Negative symptoms held



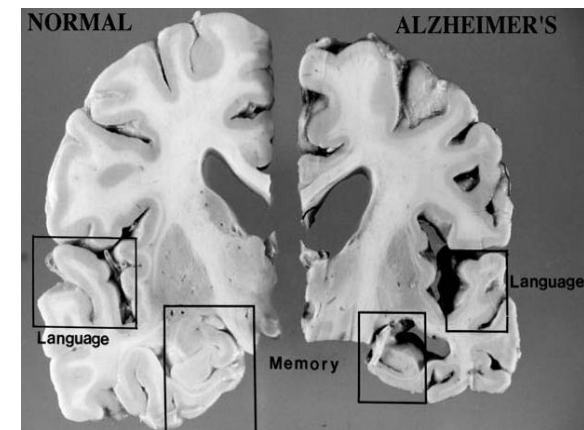
- ✓ The largest databases: schizophrenia trials (> 23,000 patients) and treated depressed populations (2146 DNA samples)
- ✓ Clinical trials in schizophrenia modified
- ✓ [depressiontools.org](http://depressiontools.org) → clinical meaningfulness calculator

## The Objective

To develop and validate the models required to increase the effectiveness of the drug discovery process in Alzheimer's disease

## Progress:

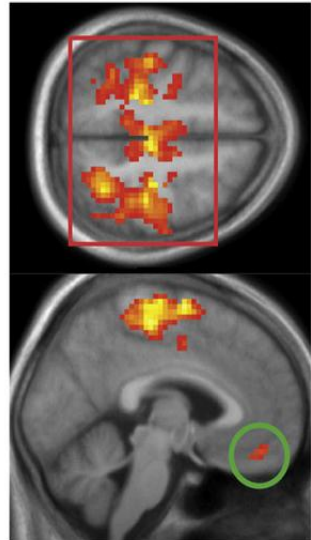
- ✓ Established a translatable challenge model based on sleep deprivation in three different species
- ✓ Development of a translatable, cognition touchscreen methodology for rodents (NEWMEDS)
- ✓ Identified novel biomarkers that follow disease progression in Tg mice
- ✓ Optimized 4 clinical study designs based on literature reviews, protocols and data from EFPIA clinical studies (250 subjects planned)



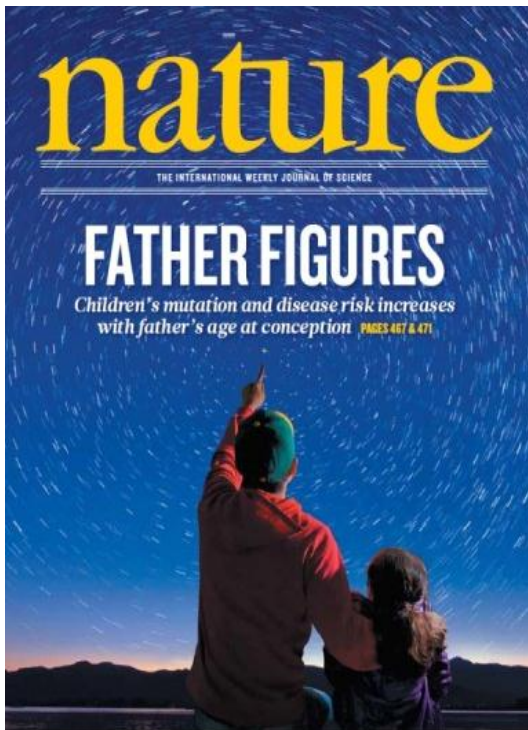


## Progress:

- ✓ Identification of CXCL5 as novel translatable pain target (Dawes et al, 2011)
- ✓ Pooling data from 43 trials to understand the mechanism of action of pain medications and identify factors important in placebo response
- ✓ Developed translatable experimental models: evoked pains (cold), neuronal activity ( $\mu$ ENG), quality of life (anxiety), imaging biomarkers
- ✓ Discovered new imaging biomarkers of brain activation related to chronic pain: “Predictors of response – a randomized, double-blind, placebo-controlled, cross-over study” on-going at two sites in Denmark



# Developing New Knowledge on Autism Spectrum Disorders



*As a man ages, the number of de novo mutations in his sperm increases, and the chance that his child would carry a deleterious mutation that could lead to autism or schizophrenia increases proportionally.*

# Developing New Knowledge on Autism Spectrum Disorders

Published Online September 13 2012

Science DOI: 10.1126/science.1224159



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## REPORT



### Shared Synaptic Pathophysiology in Syndromic and Nonsyndromic Rodent Models of Autism

Stéphane J. Baudouin<sup>1</sup>, Julien Gaudias<sup>1</sup>, Stefan Gerharz<sup>1,\*</sup>, Laetitia Hatstatt<sup>1</sup>, Kuikui Zhou<sup>2</sup>, Pradeep Punnakal<sup>1</sup>, Kenji F. Tanaka<sup>3,4</sup>, Will Spooren<sup>5</sup>, Rene Hen<sup>3</sup>, Chris I. De Zeeuw<sup>2,6</sup>, Kaspar Vogt<sup>1</sup>, Peter Scheiffele<sup>1,†</sup>

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 <sup>†</sup>To whom correspondence should be addressed. E-mail: [peter.scheiffele@unibas.ch](mailto:peter.scheiffele@unibas.ch)

#### ABSTRACT

The genetic heterogeneity of autism poses a major challenge for identifying mechanism-based treatments. A number of rare mutations are associated with autism, and it is unclear whether these result in common neuronal alterations. Monogenic syndromes, such as fragile X, include autism as one of their multifaceted symptoms and have revealed specific defects in synaptic plasticity. We discovered an unexpected convergence of synaptic pathophysiology in a nonsyndromic form of autism with those in fragile X syndrome. Neuroligin-3 knockout mice (a model for nonsyndromic autism) exhibited disrupted heterosynaptic competition and perturbed metabotropic glutamate receptor-dependent synaptic plasticity, a hallmark of fragile X. These phenotypes could be rescued by re-expression of neuroligin-3 in juvenile mice, highlighting the possibility for reverting neuronal circuit alterations in autism after completion of development.

# Closer Look – Respiratory Disorders



Expected output	 U-BIOPRED	 PROactive	PREDICT-TB
Patient stratification	✓		
Standardized model - in vitro -	✓		✓
Standardized model/tools - in vivo -	✓	✓	✓
Predictive biomarkers - genetic -	✓		✓
Predictive biomarkers - "omics" -	✓		✓
Predictive biomarkers - "imaging" -			✓
Patient involvement	✓	✓	
Early involvement of regulators	✓	✓	✓

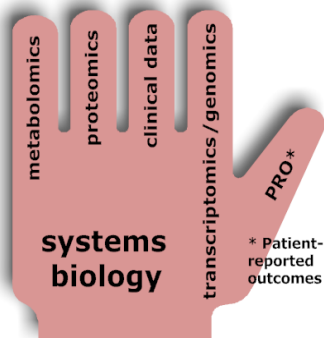


## The Objective

Developing biomarker profiles from molecular, physiological, and clinical data integrated by into **handprints** for the prediction of clinical course, therapeutic efficacy and identification of novel targets in the treatment of severe asthma

## Progress

- ✓ Developed an international consensus on diagnostic criteria
- ✓ Creating novel phenotype 'handprints' by combining molecular, histological, clinical and patient-reported data – validation and refining is on-going
- ✓ Two novel animal models have been identified (FCA/HDM, CT & MRI imaging of chronic HDM model)
- ✓ **Preparation and recruitment for cohort clinical study have started, 14 centres across Europe targeting 1025 subjects, to validate the handprints for their predictive efficacy in gold standard and experimental therapeutic intervention**







# Physical activity as a crucial patient reported outcome in COPD

## The Objective



To develop, validate and approve a new patient reported outcome capturing the experience of Physical Activity by patients with COPD





## Progress:

- ✓ Evaluated 104 PA instruments with  $\approx$  500 publications, 2000 items, 16 qualitative studies, 91 validation studies  draft of the conceptual model
- ✓ Developed a conceptual framework based on available evidence and 23 one-to-one interviews + 8 focus groups of 55 patients in 4 different countries
- ✓ Completed investigation of 6 activity monitors in laboratory studies, field studies and the usability study– 2 monitors were selected
- ✓ Completed initial validation of PRO tools - 5 centers, 280 patients  one of the largest validation study undertaken in COPD

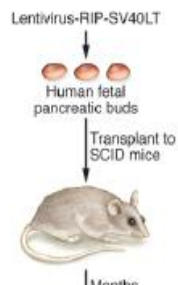




# Closer Look– Diabetes

Expected output	 <b>imidia</b> European combined excellence in diabetes research	 <b>SUMMIT</b>	 <b>ddmore</b> Drug Disease Model Resources	 <b>DIRECT</b> DIABETES RESEARCH ON PATIENT STRATIFICATION
Knowledge management tool	✓	✓	✓	✓
Mechanistic knowledge	✓	✓		
Patient stratification		✓		✓
Standardized model - in vitro -	✓			
Standardized model - in vivo -	✓	✓		✓
Predictive biomarkers - genetic -		✓		✓
Predictive biomarkers - "omics" -	✓	✓		✓
Predictive biomarkers - "imaging" -	✓	✓		✓
Early involvement of regulators		✓		





Related Commentary, page 3395 Technical advance

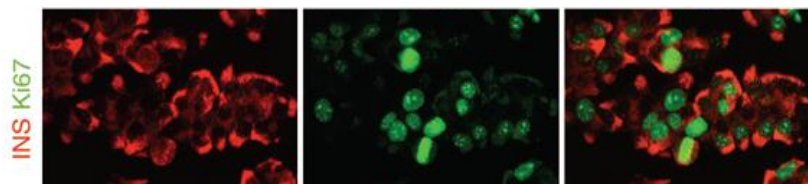
## A genetically engineered human pancreatic $\beta$ cell line exhibiting glucose-inducible insulin secretion

Philippe Ravassard,<sup>1,2,3</sup> Yasmine Hazhouz,<sup>2,4</sup> Séverine Pechberty,<sup>4,5</sup> Emilie Bricout-Neveu,<sup>2,4</sup> Mathieu Armanet,<sup>6,7</sup> Paul Czernichow,<sup>4</sup> and Raphael Scharfmann<sup>5</sup>

# Finally! A human pancreatic $\beta$ cell line

**Gordon C. Weir and Susan Bonner-Weir**

Section on Islet Cell Biology and Regenerative Medicine, Research Division, Joslin Diabetes Center, and Department of Medicine, Harvard Medical School, Boston, Massachusetts, USA.



The Journal of Clinical Investigation <http://www.jci.org> Volume 121 Number 9 September 2011



## The Objective

Development of surrogate markers for micro- and macro-vascular complications in diabetes to predict risk and monitor the effect of interventions

## Progress:

- ✓ Phenotype definitions
- ✓ GWAS large scale data generated, genome associations candidates identified  
(5000-T1D, 7300-T2D **nephropathy**, T2D/CVD 13700 )
- ✓ Completed lipodomics and progressing metabolomics screening – initial analysis identified candidate biomarkers (>2700 readouts)
- ✓ Developed first prototype for virtual carotid histology ➡ **patent application!** (20000 carotid exams performed)
- ✓ Established new animal models

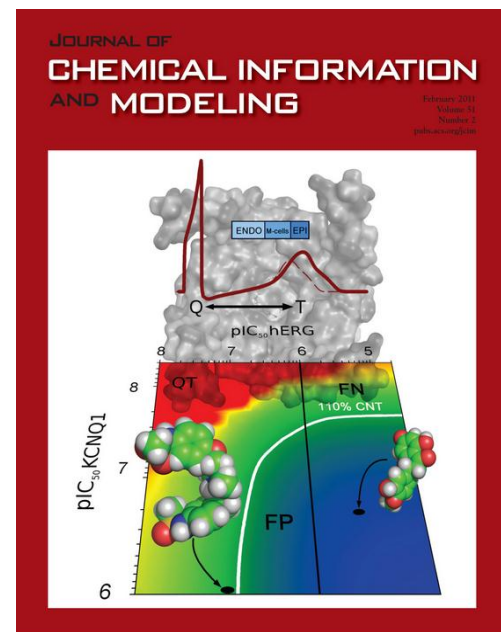
- Builds a large searchable database containing drug toxicity-related data extracted from relevant pharmaceutical pre-clinical legacy reports
- Develops innovative methodological strategies and novel software tools to predict toxicological profiles in silico

## 25 Partners

- 13 EFPIA companies
- 8 Public organisations
- 4 SMEs

## First achievement

An innovative multi-scale modelling strategy for the prediction of cardiotoxicity has been developed, successfully tested and published



*J. Chem. Inf. Model.* 51:483-92 (2011)

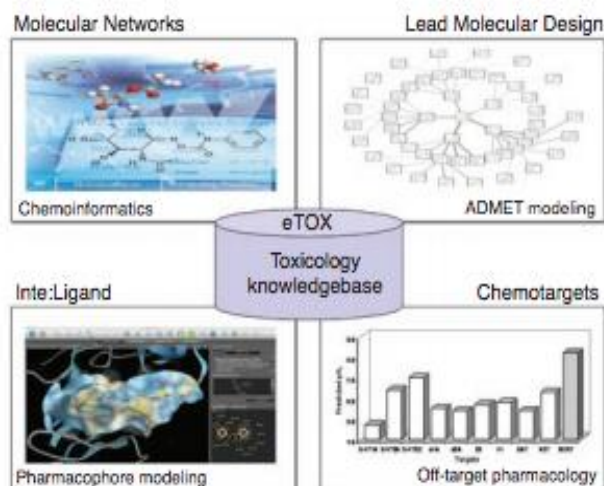


## Shaping the future of safer innovative drugs in Europe

### To the Editor:

An Editorial entitled “Members need only apply” published in the July issue<sup>1</sup> expressed concerns about the input of small- to medium-sized enterprises (SMEs) into the agenda of the Innovative Medicine Initiative (IMI) Joint Undertaking. The editorial argued that the SMEs currently participating in IMI projects do not represent the whole spectrum of companies that make up the innovative biotech space in Europe. We would like to address these criticisms in the context of the eTOX consortium, one of the projects funded following the IMI’s first call for proposals in 2008 and specifically singled out for comment in the Editorial.

The eTOX consortium comprises 11 European pharmaceutical companies, 8



<sup>1</sup>Chemotargets, IMIM-Hospital del Mar, and University Pompeu Fabra, Barcelona, Catalonia, Spain. <sup>2</sup>Inte:Ligand, Vienna, Austria. <sup>3</sup>Lead Molecular Design, Sant Cugat del Vallès, Spain. <sup>4</sup>Molecular Networks, Erlangen, Germany.  
e-mail: [jmestres@imim.es](mailto:jmestres@imim.es)

**Figure 1** Innovative SME contributions to the integrative *in silico* toxicology approach currently under development within eTOX, an IMI EU project.

*Nature Biotechnology*, 29: 789, 2011





# 6<sup>th</sup> Call for Proposals 2012

## “Combating Antibiotic Resistance”

### NEWDRUGS4BADBUGS (ND4BB)







# The crisis of no new antibiotics—what is the way forward?

Laura J V Piddock

Antibiotic use not only underpins modern medicine, but has brought huge changes to the world, especially in expectations of survival of children into adulthood. The theme of World Health Day, 2011, was “antimicrobial resistance: no action today and no cure tomorrow”. The demise of antibacterial drug discovery brings the spectre of untreatable infections. To prevent this crisis immediate action is needed and a new initiative, Antibiotic Action, has been launched. By bringing together communities who need these drugs with academia, health-care professionals, and pharmaceutical companies, this initiative aims to strengthen and enhance academic-industrial partnerships, bring about revision of costly and laborious processes of licensing and regulation of new antibiotics, and address the economics of antimicrobial drugs (cost of use vs profit). A global alliance for antibiotic drug discovery and development would provide a platform for these initiatives.

Published Online  
November 18, 2011  
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## The looming crisis

Many articles in medical and scientific journals and the press have documented the problems of rising numbers of antibiotic-resistant bacteria.<sup>1,2</sup> Recently, some articles have revealed the impending catastrophe linked to the failure to develop new antibiotics and its implications for the practice of modern medicine.<sup>3–7</sup> The discovery, development and widespread use of antibiotics are

and others still cause serious global health concerns (eg, *Mycobacterium tuberculosis* and *Neisseria gonorrhoeae*<sup>16</sup>).

Human beings do not live in a sterile world. Food and water can be contaminated and many different events occur that affect sharing of microorganisms between ecosystems and antibiotic-resistance genes between pathogenic and commensal bacteria. Floods, earthquakes and tsunamis have affected public health

www.thelancet.com/infection Published online November 18, 2011 DOI:10.1016/S1473-3099(11)70316-4



# The broad picture of the IMI Anti-Microbial Resistance programme

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- As a **public-private partnership** aiming at **removing bottlenecks in drug development**, **IMI** is the ideal instrument to solve the **scientific challenges**, to provide the necessary **incentives** for industry and to revisit the **regulatory environment** in order to reinvigorate R&D on antibiotics
- The 6<sup>th</sup> Call is the first Call of **a series of IMI Calls** which will address additional major challenges in the near future
- **First clinical trials** were selected according to **products** that are **ready to be tested** in view of a **rapid introduction in clinical care**



# Call 7 for Proposals

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## Two topics:

- Developing a framework for rapid assessment of vaccination benefit/risk in Europe
- Incorporating relative effectiveness research into development strategies

## Budget

- EFPIA contribution: €13 Million
- Maximal IMI JU contribution: €13 Million

## Timelines

- Call launch: July 2012
- **Deadline for EoIs submission: 9 October 2012**
- Grant agreement signature: Q2 2013



# Call 8 for Proposals



## Two topics part of the Anti-Microbial Resistance Program:

- Fighting *Staph. aureus* infections: epidemiological studies and clinical trials with a monoclonal antibody
- Discovery and development of new drugs from gram- infections

## Four additional topics

- Leveraging emerging technology for pharmacovigilance
- Developing an etiology-based taxonomy for human diseases (Rheumatoid arthritis, Lupus, COPD, Parkinson...)
- Building a European bank to hold and supply iPS stem cells
- Developing combination therapies

Call launch: November 2012



# Why apply ?

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- Looking for additional funding
- Interested in patient-centric biomedical/pharmaceutical research
- Interested in collaborating with large pharmaceutical companies



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Innovative Medicines Initiative

# THANK YOU !



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